

**NATIONAL ASSOCIATION OF PREMIER LENDERS (NAPL) CONFERENCE
TO BE HELD IN WASHINGTON, D.C. (MARCH 1-4, 2010)**

The National Association of Premier Lenders (NAPL) is pleased to announce the upcoming NAPL Conference to be held in Washington, D.C. from March 1-4, 2010 at the Residence Inn Capitol by Marriott. The location provides close proximity to the very decision-making institutions which affect the small business community - walking distance from the SBA Central Office and Capitol Hill. The NAPL Conference will focus upon the most recent legislative and administrative policies facing American small businesses, the SBA 504 loan industry and PCL program. Those attending the NAPL Conference will include industry leaders and several key SBA officials, who will be joining us as guest speakers.

As you are aware, there are many critical issues facing small businesses and the SBA 504 loan industry, discussions on these issues will be the focus of the conference. Topics will include the current economic climate and how small businesses continue to struggle to maintain their operations through this down economy. The economic downturn has placed many small businesses in danger of foreclosure and our efforts should be concentrated on assisting viable businesses through efficient recoveries. Further, for those small businesses which are unable to be saved, we will discuss effective CDC liquidation actions. In addition to liquidation/ recovery efforts, we will also hear about the affect of the current economy on CDC risk ratings and CDC portfolio analysis. The NAPL Conference will also emphasize the need for a sustainable PCL program. Within the 504 loan industry, the most recent data displays PCLP volume continues to decrease. If this trend continues once the economy recovers, the increase in ALP approvals has the potential for an adverse effect by placing an increased work-load burden upon the SBA. In order to more effectively assist the small businesses across the nation and the SBA, PCL regulations (both administrative and statutory) should be re-visited. Among several other PCL issues, the LLRF regulations are critical to the success of the PCL program.

Furthermore, the NAPL Conference, with such close proximity to the Capitol, will allow those attending the opportunity to schedule meetings with Members of Congress and congressional staff to further discuss these important issues on Wednesday, March 3, through Thursday, March 4, 2010. If you are interested in attending the upcoming conference or learning more, please feel free to contact us at info@napl504.org regarding any additional questions or inquiries you may have regarding the upcoming NAPL Conference.



NAPL Conference

Meeting Agenda

March 1 - 4, 2010

Washington, DC

Location: Residence Inn by Marriott
House Meeting Room
333 E Street, SW
Washington, DC 20024
Phone: (202) 484-8280

Monday, March 1, 2010

Travel Day

Tuesday, March 2, 2010

General Sessions

8:00am	Breakfast provided at hotel
8:30am - 10:15am	NAPL Key Issues
10:30am – 12:00pm	NAPL Key Issues (continued)
12:00pm- 1:00pm	Lunch
1:00pm - 2:00pm	SBA Speaker
2:15pm – 3:15pm	SBA Speaker
3:30pm - 4:30pm	SBA Speaker
4:30pm - 5:00pm	Discussion – debriefing
6:00pm	Group Dinner

Wednesday, March 3, 2010

8:00am – 9:30am	Breakfast/ NAPL Key Issues Discussion
10:00am – 5:00pm	Capitol Hill Meetings

Thursday, March 4, 2010

Capitol Hill Meetings

- Conference adjourns